

What are a few SAGES3 Success Stories?

(Strategic Consulting, Network Optimization)

B2C Retail Store Company

- ❖ Requirement = Review network of 3500 Corp stores for Network Optimization engagement
- ❖ Assess current team capabilities
- ❖ Review and enhance Telecom Expense Management (TEM) tool

Technology, Service & Network Provided

- ❖ Brought clarity, visibility and accuracy into monthly charges for all Network services
- ❖ Conducted optimization process and recommendation
- ❖ Cleaned up and organized Telecom Mgmt Expense (TEM) tool
- ❖ Assumed daily management of TEM tool and requirements
 - Hired new staff (3)... allowed Client to stay focused on more strategic requirements
- ❖ Conducted audit and reconciliation process “ongoing” to keep process in place and squeeze out more savings/efficiencies

Financial Benefits Achieved

- ❖ Implemented changes and validated significant savings (\$20M OpEx spend)
 - Phase 1 (3 months) = \$850,000 savings
 - Phase 2 (6 months) = \$1,150,000 savings
 - Total = \$2.0M annually